### ::RED THREAD Steelcase

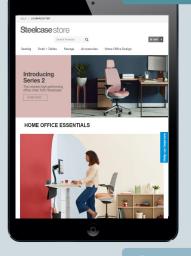
## Your Home Workspace

Programs, Products & Platforms

One Partner Three Platforms Hundreds of Products

### Let's make the home office work for you...

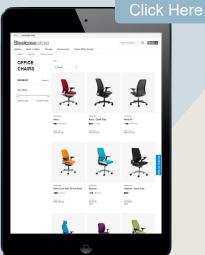
#### Click Here



#### **Steelcase Store**

#### Furniture & Accessories | Standard Retail Site

- This retail site is available for the general public. Products include furniture, accessories and home office support tools from Steelcase brands and partners like West Elm, FLOS and AMQ.
- Red Thread clients can use promo code daRTBoston10 for an additional 10% off



d Thread Store

Click Here

#### Steelcase Store – Customized Furniture & Accessories | Co-Branded Business Site

- Based on the retail platform, this site can be customized to display a curated subset of products and negotiated pricing along with your company logo.
- Multiple payment options can be configured for either credit card or procurement system integration. Like the retail store, standard or professional delivery options are available. Customized time to set up is 1-4 weeks depending on the customization.

#### Red Thread Technology Store Technology & Remote Collaboration Products

- The Red Thread store is a technology-focused site that can be co-branded and custom tailored specifically to the products you want to offer your employees.
- The site can be configured to display only a pre-approved selection of products and represent pre-negotiated discount pricing.
- Brand partners include Microsoft, Jabra and Samsung.



# Let's make your money go farther...

with established work from home programs by Red Thread & Steelcase

\*example pricing model

#### Wayfair Example

Steelcase Series 1 Task Chair **\$415.00** Delivery **Free** Sales Tax **\$25.94** Total Investment per chair **\$440.94** 

### \$44,094

100 units, employees using personal funds or company stipend on retail sites

#### **Steelcase Store**

Steelcase Series 1 Task Chair **\$414.00** Standard Red Thread 10% off **\$372.60** Delivery **Free** Sales Tax **\$23.29** Total Investment per chair **\$395.89** 

### \$39,589

100 units, employees using personal funds or company stipend on Steelcase store with Red Thread referral code

#### **Steelcase Store - Customized**

Steelcase Series 1 Task Chair **\$414.00** Negotiated discount 15% off **\$351.90** Delivery **Free** Sales Tax **\$21.99** Total Investment per chair **\$373.89** 

### \$37,389

100 units, employees of *established Red Thread customers* using personal funds or company stipend on enhanced Steelcase store platform. Procurement integration options available.

\*additional discounting models may be available for large orders



Products for a dedicated workspace









### Products for a connected home











### **Products for enhanced living space**













# © Polycom<sup>®</sup> Westelm Jabra<sup>®</sup> FLOS coalesse<sup>®</sup> Targus











Lenovo.







### What's trending



Steelcase

## Love how you work.

**CRED THREAD** 

Click here to learn more about
Red Thread home workspace programs