21st Century Classroom Design

K-12 Furniture & Technology

RED THREAD | Steelcase EDUCATION

K-5 Classrooms

Elementary School Classroom

Fomcore Round ottoman 18” Crescent ottoman, Arc bench 60, Connect low back sofa, Falcon’s nest, Rock n Roller, Lily pads, Diamond ottoman

BUDGET PRICE: $31,022.00
Please contact us for additional discounting.

Elementary School Classroom

Fomcore Lily pads, Lily cart, 4’ FOM bag, Ottoman, Bench, Bowtie Combo, Diamond ottoman, Step Series, Robin’s nest

BUDGET PRICE: $38,334.00
Please contact us for additional discounting

Elementary School Classroom

Smith System Planner Studio table, Interchange crescent tables, Elemental Pedal student desks, Nest & Fold Tables, Groove chairs and stools, Numbers chairs, Oodle stool, Flowform seating, Flowform flex screens, Flowform mobile storage, Cascade storage.

BUDGET PRICE: $54,170.00
Please contact us for additional discounting

PK-5th Grade Classrooms

Flowform Seating | Groove | Orbit Tables | Planner Activity Table | Planner Studio | Polyvision Textura | Flowform Storage

Please contact us for pricing.

K5 Classroom | A

Campfire Lounge | Interchange Tables | Flavors Stack Chairs | Buoy | Skate Table | Cascade Storage | Convery

BUDGET PRICE: $58,863.00
Please contact us for additional discounting

K5 Classroom | B

Flavors | Groove | Interchange Tables | Planner Studio Whiteboard | Campfire Lounge

Please contact us for pricing.

K5 Classroom | C

Alight | Oddle | Campfire Paper Table | Elemental Table | Flavors | Depot

Please contact us for pricing.

Middle & High School Classrooms

5th-8th Grade Intervention

Soft Rocker | Campfire Lounge | Verb Chevron Flip Top | Shortcut Tripod Base | Verb Trapezoid Table | Shortcut Stool | Bivi Depot | Planner Whiteboard

BUDGET PRICE: $47,186.00
Please contact us for additional discounting

HyFlex Classroom Concept A

Verb Chevron | Series2 | Roam | Surface Hub | Airtouch | EE Overhead | Thread

BUDGET PRICE: $40,892.00
Please contact us for additional discounting

Active Classroom

Scoop | Campfire Slim Table | B-Free | Node | Verb | Sans | Motif | Personal Whiteboards | Flow

BUDGET PRICE: $42,406.00
Please contact us for additional discounting

Makerspace

Planner Studio | Node | Flex Screens | Flow | Cascade Storage | Flex Stand

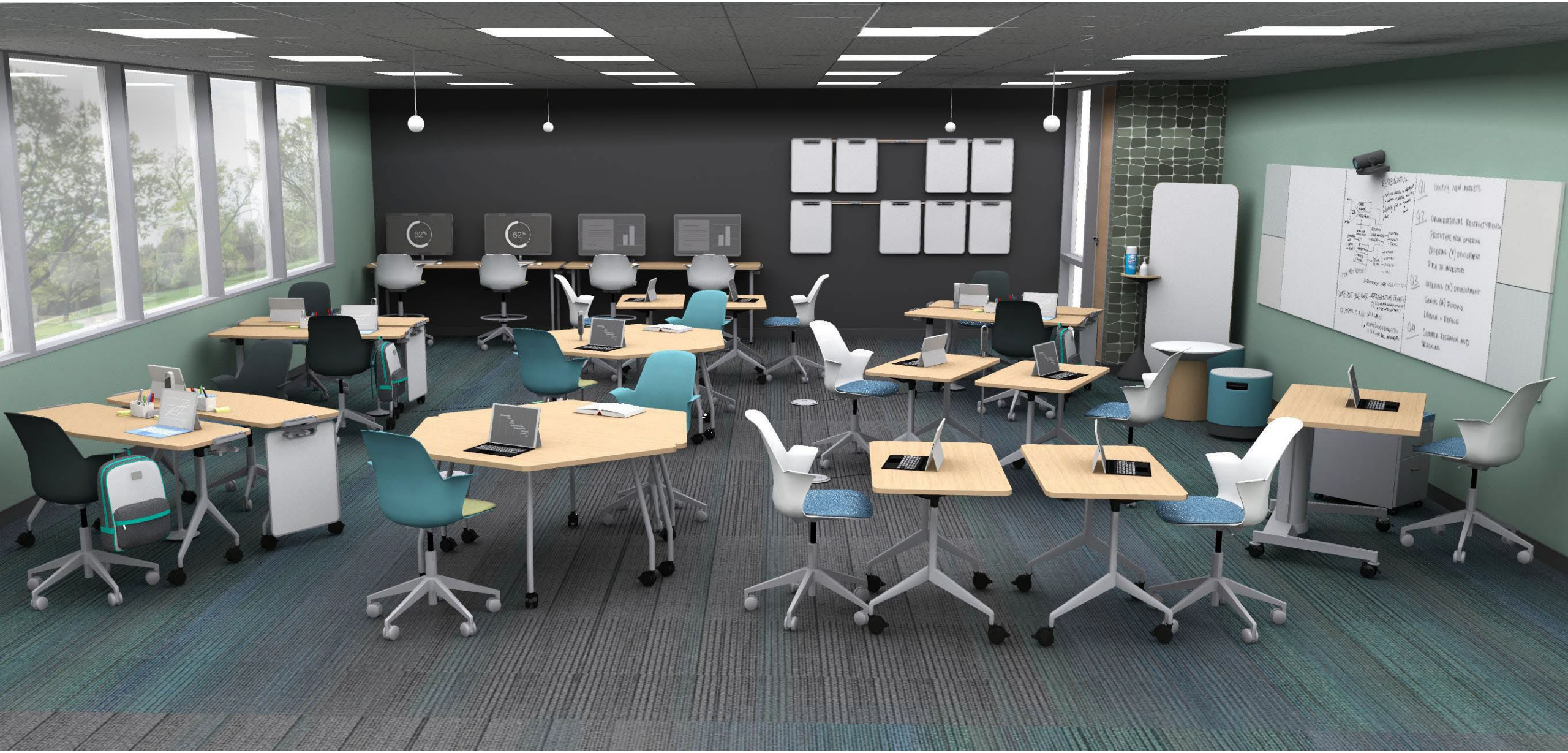
BUDGET PRICE: $55,268.00
Please contact us for additional discounting

5th-8th Grade Classroom

Flowform Seating | Groove | Orbit Tables | Planner Activity Table | Planner Studio | Polyvision Textura | Flowform Storage

Please contact us for pricing.

Flip Classroom



Node | Verb | Verb Personal Whiteboards | Motif | Thread | Campfire Paper Table | Buoy | Airtouch on casters

Please contact us for pricing.

Flipp Classroom | Presentation Mode

Planner Studio Tables | Shortcut | Flex Rail with Markerboard and Screens | Flip Top Tables

Please contact us for pricing.

Learn Lab

Series 2 | Verb Active Media Table | Pocket Cart | Verge Stool | Flow | Flex Stand and Markerboard | Surface Hub

Please contact us for pricing.

Multipurpose Room

Verb Flip Top Team Table | Bixby | Flex Screen | Flex Markerboard | Flowform Storage | Flow | Sans

Please contact us for pricing.

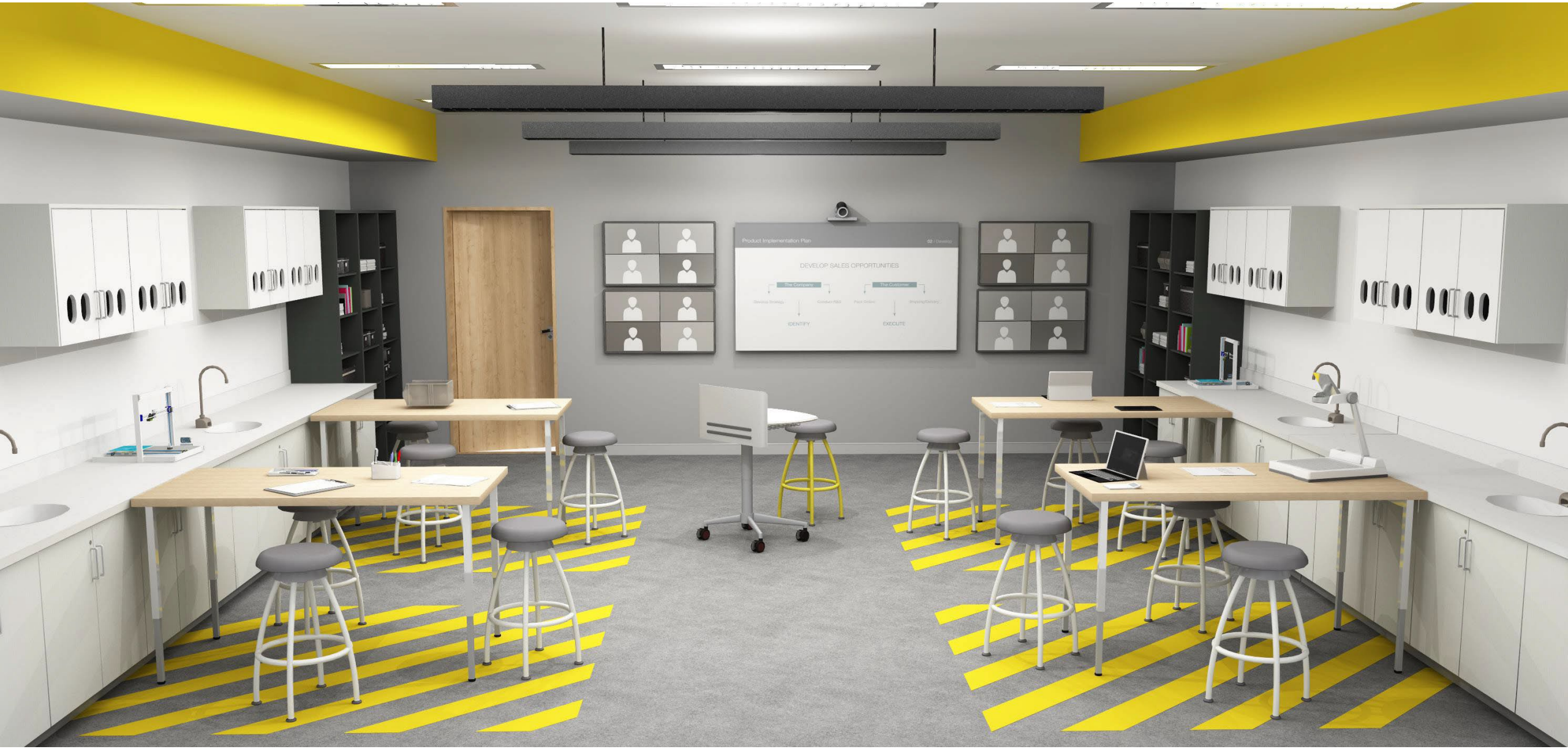
6th-8th Grade Lab

Node Stools | Planner Studio Tables | PolyVision Serif & Mobile Whiteboard | Airtouch

Please contact us for pricing.

HyFlex Classroom | Concept J

STEAM Classroom



Planner Activity Tables – Butcher Block | Verge | Convey | Roam Screens | Universal Bookcase

Please contact us for pricing.

In-Between Spaces

Corridor Collaborative Area 1st -2nd Grade

Flowform Seating | Flowform Storage | Soft Rocker | Orbit Tables

BUDGET PRICE: $12,639.00
Please contact us for additional discounting

Corridor Collaborative Area 7-8th Grade

Campfire Lounge | Campfire Slim Table | Scoop | Soft Rocker | Flowform Seating

Please contact us for pricing.

In-Between Space

Regard | Move | Shortcut | Brody | Nooi | B-Free Table

Please contact us for pricing.

Library Learning Commons + Media Centers

Elementary Library

Fomcore Round ottoman 18”, 36” ottoman with TFL, Curved armless, Caylee Caterpillar combo, Crescent ottoman, Arc bench, Eagle’s nest, 4’FOM bag, Diamond ottoman

BUDGET PRICE: 58,600.00
Please contact us for additional discounting.

Library

Campfire Lounge | Flowform Seating |Flowform Storage | Orbit Tables | Polyvision Textura

Please contact us for pricing.

Shared Spaces

Campfire Lounge | Shortcut | Flowform Storage | Elbrook Tables | Sully | B-Free Beam | B-Free Tables

Please contact us for pricing.

Shared Spaces

Away From The Desk | Cubb Seating | B-Free Table | Flex Markerboards | Flex Screens | Fflow

Please contact us for pricing.

Student Commons

Lagunitas Lounge | Campfire Big Table Half Depth | Scoop | Big Lamp

Please contact us for pricing.

Shared Spaces

Away From The Desk | Sully | Flex Work Table | Cubb Stool | Roam

Please contact us for pricing.

Shared Spaces

Freeform Storage | Orbit Table | Sully | Freeform Seating | Shortcut with worksurface

Please contact us for pricing.

Learning Commons

AFTD | Sully | Avi | Lagunitas Lounge | Campfire Big Table | Shortcut | Verlay | Montara

Please contact us for pricing.

Media Center

Shortcut | Bivi | Brody | Campfire Big Table | Node | Scoop | Cobi

Please contact us for pricing.

Tech Classroom

Verb Active Media Table | Node | Campfire Big Table Half Depth | Scoop

Please contact us for pricing.

Café Spaces

Cafetorium

Groove Stack Chair | Verb Flip Top Team Table | Flex Work Table | Scoop | Campfire Lounge

BUDGET PRICE: $80,651.00
Please contact us for additional discounting.
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Café | Social Learning

Flip the Cafeteria

Campfire Lounge | Max Stacker | Shortcut | Verb Flip Top

Please contact us for pricing.

Faculty Spaces

Café

Cubb | Move | Lox | Avi Lounge | Montara650 | Potrero415 | B-Free Table | Brody | Lagunitas Lounge | Walkstation

Please contact us for pricing.

Staff Lounge

Campfire Lounge | Campfire Paper Table | Thread | Bivi | Series 1 | Brody | Media:scape | Cobi | Air3 Pod | Cubb | B-Free | Victor

Please contact us for pricing.

Large Conference

SILQ | FrameOne | Flow | OB Border | Convey

Please contact us for pricing.

Outdoor Learning Spaces

Outdoor Learning Spaces

Smith System Flowform Outdoor Seating and Tables, Tenam Amped Chairs and Side Tables, Drift Seating, Viccarbi Burin Standing table, solar swivel chair/table

Please contact us for pricing.

Outdoor Learning Spaces

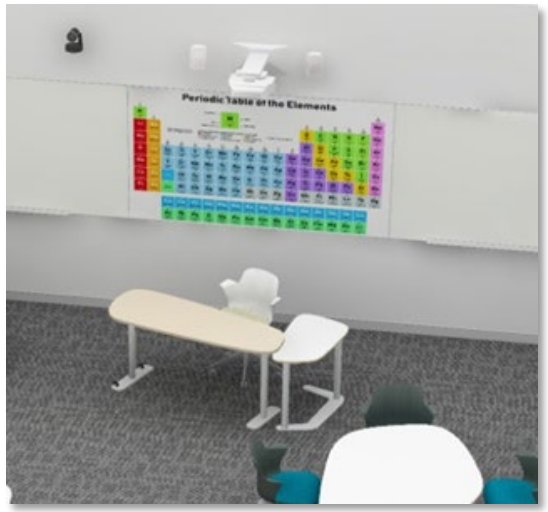
TenJam Amped Chairs and Side Tables, Drift Seating, UFO stacking stools, Rad pad disks

Please contact us for pricing.

K-12 Classroom Technology

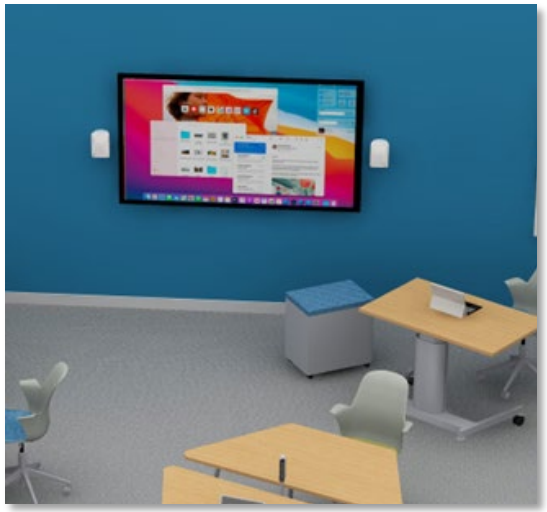
Epson Short Throw Projector $2,800

- Wall-mounted, high brightness, high-resolution projector.
- Package includes wall mounted speakers, amplifier and complete installation.



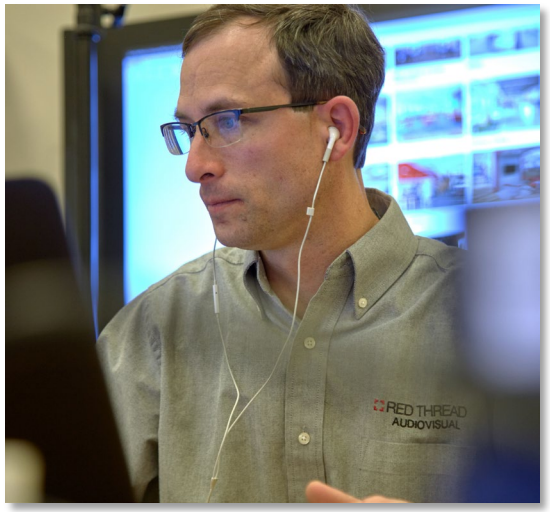
Epson Interactive Projector $3,500

- Wall-mounted, high brightness, high-resolution interactive projector.
- Package includes wall mounted speakers, amplifier and complete installation.



Promethean 65” Interactive Monitor $3,900

- 65” Interactive high-resolution wall mounted display.
- Package includes wall mounted speakers, amplifier and complete installation.



Service Options:

- Comprehensive Service Plans – $400.00
- Annual Technical Support – $160.00

About Us

Our Value

Culture of Engagement

We take the time to gain insight into your people, culture and space to tailor a strategic solution perfect for you. We pride ourselves in delivering an exemplary customer experience.

Steelcase Relationship

Steelcase invests more than $40 million annually to gain insight into drivers that impact our global economy, the world of work, and learning environments. Our unique relationship with Steelcase Education provides you with direct access to comprehensive research, analysis and insight into how students learn today.

Product Portfolio

We offer a one-stop-shop for all of the products demanded in today's workplace, bringing you unparalleled value and streamlined service.

Integrated Experience

Our diverse internal teams seamlessly integrate everything from furniture, audiovisual and architectural systems to technology services, flooring, and custom solutions. Whether you choose us for a single service or utilize our broad range of capabilities, we help you navigate the complexities inherent in any project

Comprehensive Services

Our partnership doesn't end with the completion of your project. As your learning environment needs continue to evolve over time, we are there to support you.

Your Team

SALES

MARY SAUVAGEAU
General Manager K-12
860.810.2835
MSauvageau@red-thread.com

Mary has spent her entire career in the K-12 furniture business. She serves as the leader for the K-12 team, utilizing her expertise in developing applications for evolving learning environments and relying on her industry experience in anticipating and planning for successful project implementations. Mary oversees all K-12 projects and resources to ensure expectations and objectives are met.

GINA DELPESCHIO
Sales Representative K-12
413.537.8927
GDelPeschio@red-thread.com

Gina, your first point of contact, is responsible for managing the client relationship. She helps schools and the A & D community remain current with the latest applications for libraries, cafeterias, classrooms, makerspaces and more. She will advise and guide you through product selection, design intent and budget pricing. Gina joined Red Thread in 2017 with 10 years of sales experience.

MATT CURTIN
Director of AVSales
603.512.4740
MCurtin@red-thread.com

Matt offers over 25 years of technology sales knowledge and a decade of Commercial AV experience. As the leader of the AV Sales team his primary goal is to ensure that Red Thread's clients receive expert advice, innovative technology solutions and best-in-class service.

ACCOUNT MANAGEMENT

JANICE CARRASQUILLA
Account Manager
860.681.4838
JCarrasquilla@red-thread.com

Janice has been in the K-12 industry for more than 15 years. She is your day-to-day contact, providing dedicated support for onsite service and new project inquiries. Janice is often onsite to connect with contacts, verify site conditions, monitor installations, and manage all details to ensure success. She clarifies all the details needed to make sure the order is correct and is responsible for quality control.

SUZANNE GONCALVES
Account Coordinator
860.291.5610
SGoncalves@red-thread.com

Suzanne works closely with the project team to understand and support project timelines and requirements. She is responsible for order fulfillment, tracking, change orders and product delivery. She handles post occupancy tracking issues including punch list, warranty, and freight claims. Suzanne joined Red Thread in 2005 and has more than 15 years of industry experience.

STEPHANIE KANE
Sales Coordinator, Team Leader
413.391.6241
Skane@red-thread.com

Stephanie works closely with the project team to understand and support project timelines and requirements. She is responsible for order fulfillment, tracking, change orders and product delivery. She handles post occupancy tracking issues including punch list, warranty, and freight claims. Stephanie joined Red Thread in 2008 and has over 14 years of industry experience.

DESIGN TEAM

Our design team will work with your team and architect and design firm on product applications, typicals, and renderings, as well as fabric and finish selections.

PROJECT MANAGEMENT TEAM

Our project management team is responsible for the efficient and accurate execution of your project. They will develop an implementation plan, manage project meetings, conduct walkthroughs, and projectcloseout.

FLOORING TEAM

Our flooring team will manage your project from start to finish, including specification, installation, and ongoing service.

Our Project Implementation Process

Preliminary Planning & Design

- Assemble the project team
- Define scope, objectives, and protocols
- Share relevant trends and concepts
- Solidify a workplace strategy
- Define preliminary budgets
- Design intent & ancillary strategy

Design Development

- Furniture plan & finish palette
- Ancillary solutions
- Set kickoff & meeting schedule
- Identify stakeholders
- Manage schedules
- Monitor project financials

Specification / Order

- Final design intent
- Final budget
- Final product specification
- Confirm project schedule
- Place order & track product
- Furniture installation drawings

Pre-Install & Installation

- Track shipments
- Perform final site verification
- Finalize installation drawings
- Coordinate schedule
- Monitor actual costs vs. budget
- Inspect installation & workmanship
- Create & manage punch list
- Manage change orders

Post-Occupancy

- Perform walkthrough
- Create a final punch list
- Submit close-out documents
- Seek feedback to identify key learnings and incorporate into future processes
- Respond to ongoing needs including onsite service, reconfigurations and new project inquiries

Our Manufacturing Partners & Contracts

Furniture & Technology Manufacturing Partners

Red Thread has partnered with industry-leading furniture and technology manufacturers to create innovative classroom, libraries, and common spaces. Here are some examples:

FURNITURE

- Amtab
- Artcobell
- Brodart
- Create by Red Thread
- Fleetwood
- Fomcore
- KI
- Norvanivel
- Palmieri
- Paragon
- Smith System
- Steelcase
- Whitney Brothers

TECHNOLOGY

- Crestron
- Extron
- Epson Brightlink Projection Systems
- Microsoft
- Promethean Interactive Boards
- Sony

View our full partner list

Red Thread Authorized Contracts

– Massachusetts State Contract

– MHEC (Massachusetts Higher Education Consortium)

– E&I (Educational and Institutional Cooperative Purchasing)

– Connecticut State Contract

View our contracts

About Red Thread

What We Do

We help transform workplaces to engage employees and support their best work by integrating furniture, technology, and architectural systems.

- Furniture
- Technology + Collaboration
- Architectural Systems
- Flooring

Who We Are

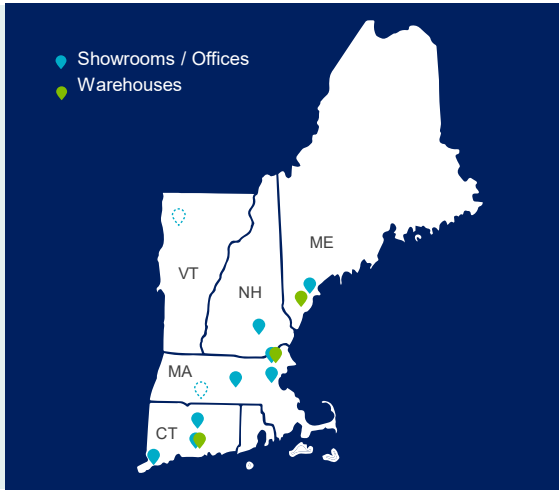
Our collaborative, resourceful and strategic employees are dedicated to helping create authentic and engaging environments for your people.

- 350+ people with diverse expertise
- Cross-functional integrated teams
- Steelcase-owned dealership
- 500+ manufacturing partners

Where We Are

We support you, anywhere, with local dedicated teams, regional resources, and our national and global networks.

- 10 Sales locations throughout CT, MA, NH, ME and VT
- 3 Warehouses



Our Approach: Integrated Interiors

Our holistic integrated approach provides a comprehensive interior fit-out:

Technology

- Collaboration solutions
- Equitable experiences
- Space optimization tools

Architectural Systems

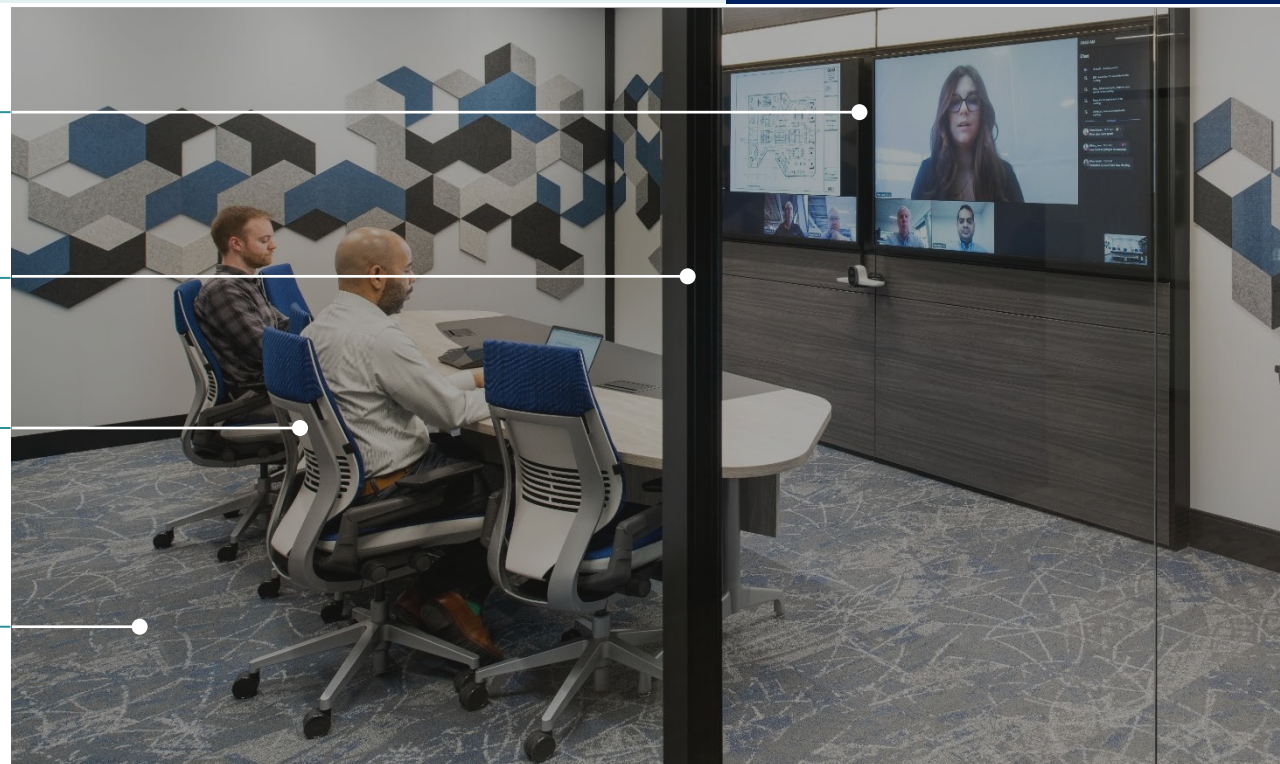
- Demountable walls & pods
- Modular power & data
- Sound masking

Furniture

- Ecosystem of neighborhoods
- Palette of postures
- Residential feel
- Custom solutions

Flooring

- Carpet, wood, tile, stone
- Delineate zones throughout the floorplan



We aspire to create great experiences wherever learning happens.

Whether you design them, manage them or work in them, we can help you create high performance, sustainable learning environments that bring students and educators together to focus, collaborate, socialize and learn.

RED THREAD | Steelcase EDUCATION